M&M MILITZER & MÜNCH
CONNECTING WORLDS.

MILITZER & MÜNCH MOROCCO : the best specialist
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The **Militzer & Münch** Group is an international transport company established in more than 30 countries, with circa 100 subsidiaries around the world and employing more than 2,000 people.

By handling all types of operations, **M&M** is able to offer a tailored service and meet the requirements of its customers.

Specialized in transport with the Middle East, Maghreb, Eastern Europe, Central Asia and the Far East, **M&M** is today the best partner to accompany you in every stages of the logistic process.
Militzer & Münch’s Vision

We aim to be a leading service provider offering integrated transport and logistics solutions to our customers in Eurasia and North Africa by relying on highly qualified and motivated employees.
Militzer & Münch’s Values
# Militzer & Münch Morocco Technical Sheet

<table>
<thead>
<tr>
<th>Corporate name</th>
<th>Militzer &amp; Münch Morocco</th>
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</thead>
<tbody>
<tr>
<td>Creation date</td>
<td>1986</td>
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<tr>
<td>Legal status</td>
<td>Limited Company</td>
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<tr>
<td>Share capital</td>
<td>2 500 000 MAD</td>
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<tr>
<td>Headquarters</td>
<td>1, rue Ghiriane - Aïn Sebaâ - 20580 Casablanca - Morocco</td>
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<tr>
<td>CEO</td>
<td>Antoniotti Olivier</td>
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<td>Activity</td>
<td>International transport and logistic services</td>
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<td>2018 Turnover</td>
<td>148 000 000 MAD</td>
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<td>2018 Headcount</td>
<td>80 employees</td>
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<tr>
<td>Locations</td>
<td>Casablanca, Nouaceur Sapino, Tangiers Gzenaya, TangiersMed</td>
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Militzer & Münch Morocco History

1986  TRAMCO establishment
1994  TRAMCO becomes Militzer and Münch
1997  Creation of M&M Tangiers subsidiary
2000  Opening of the first private bonded warehouse in Morocco on M&M’s Casablanca platform
2001  Establishment of a transit subsidiary under the name of SPEDIMEX
2003  Opening of a new 19 000 sqm bonded warehouse in Casablanca
2008  Opening of a bonded warehouse in Tangiers in the Moghogha industrial area
2012  Opening of a 13 000 sqm logistics platform in Sapino, area of Casablanca
2016  Opening of a new 10 000 sqm bonded warehouse in Gzenaya, area of Tangiers nearby Tangiers Free Zone
2018  First forwarder in Morocco to obtain OEA Safety and Security certification by Moroccan customs
Militzer & Münch Morocco

2018 Figures :

- 5,800 crossings on trailer
- 50,300 "Road, Air, Sea" files
- 88,705 million tonnes transported
- 20 road trucking lines served
- €1,050 million in values of transported goods
- 1st bonded warehouse in Morocco (M.E.A.D)
- Sea freight: LCL - FCL = 2,200 TEU
- Air freight: 385 tons
- 42,000 sqm of self-storage
- 64,100 order lines in logistics
Militzer & Münch Morocco

Certifications:

- ISO 9001, 2015 version
- AEO – First forwarder in Morocco - Authorized Economic Operator Customs Simplification
- AEO – First forwarder in Morocco - Authorized Economic Operator Safety / Security
- ONSSA accreditation on Casablanca, Sapino location
- Signatory of the 1st Moroccan Charter for the promotion of “green” logistics
Overview of our Activity

- International road transport
- International sea freight
- International air freight
- Logistics - Warehousing
- National distribution
- Customs clearance

M & M Morocco provides its customers with three logistics platforms:

- **Casablanca**
  - 19,000 sqm

- **Casablanca Nouaceur**
  - 13,000 sqm

- **Tangiers Gzenaya**
  - 10,000 sqm
A Strategic Logistics Hub

Connecting worlds.
Shipments Tracking

Internally:
- EDI computer data transfers between M&M group and agents

Externally:
- Web tracking available for shipments with personal login and password
- Personalized tracking chart upon request

http://www.mmtrack.ma
Expertise and Safety

We put security at the heart of our concerns

Trailers security
- SECULOCK high-security padlocks ensure the trailer’s integrity and the safety of the goods during journeys and parking
- Inspection of trailers while boarding and port landing

Seals reference:
- High security seals conforming to V – 1992 : 613/1 standard
- Lead rod conforming to ISO 17 712 version 2013 standard

Sites security
- All our platforms in Morocco are equipped with video surveillance cameras
- 24/7 monitoring
- Remote access
Militzer & Münch Morocco : Key Figures

2018 progress on key indicators

Turnover in KMAD :
148 000
+8%

Number of shipments:
50 300
+10.3%
Turnover evolution in thousands of MAD

Year | Turnover in MAD
--- | ---
2009 | 63 313
2010 | 72 928
2011 | 88 635
2012 | 91 383
2013 | 103 348
2014 | 114 306
2015 | 117 675
2016 | 126 000
2017 | 137 000
2018 | 148 000
Number of shipments processed: road, air, sea

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ROAD

Connecting worlds.

• Products:
  International transport network:
    Groupage trailer or Lot (LTL)
    Full load / Trailer (FTL)
International Road Transport

Product’s characteristics:

- 5 000 sqm bonded warehouse in Casablanca / 2 000 sqm bonded warehouse in Tangiers
- Several arrivals and departures per week in Casablanca and Tangiers on trailers via Algéciras, Marseille, Genoa, Barcelona, Vigo, Sète, Motril, Montoire de Bretagne (General cargo, ADR, phytosanitary)
- Specialized in groupage and full trailer services (Industrial, textile, aeronautics, automotive ...)
- 20 trucking lines served:
  - **France**: Lille, Paris, Lyon, Mulhouse, Marseille, Nantes, Bordeaux, Toulouse
  - **Spain**: Barcelone, Alicante, Irun, Madrid, Zaragoza
  - **Italy**: Milan, Turin, Padua, Bologna, Firenze, Roma
  - **Turkey**: Istanbul
  - **Portugal**: Porto, Lisbon
  - **Germany**: Eichenzell
  - **Great-Britain**: London, Manchester, Birmingham, Bristol, Dublin, Glasgow

Adtionnally from and to **Holland, Belgium, Swiss, Poland, Romania, Nordic Countries and Eastern Europe**

Solutions:

- Customs clearance of full trailers within our own bonded warehouses
- **15 cbm** express trucks to and from Europe - 48 hours door to door with GPS tracking
Equipment

- Fleet composed of 250 trailers: boxes, mega, tautliners
  - Indoor trailer’s dimensions: 13.60 x 2.45 x 3.00 meters
  - Fleet’s material regularly replaces (every 5 years)
  - Systematic material control on arrival and departure platforms
  - 24/7 assistant contract
  - Equipment Availability Guarantee
- Trailers are outfitted for the transport of garment-on-hangers
- Fleet of 7 rounded carriers (30 cbm)
Direct Groupage Line
France - Morocco - France

- In collaboration with Militzer & Münch France
- 8 platforms dedicated to Maghreb
- Biweekly port load (groupage) departures from and to Lille, Paris, Lyon, Mulhouse, Marseille, Nantes, Bordeaux, Toulouse
- Door to door service LTL - FTL
- Unloading and consolidation on our bonded platforms in Casablanca and Tangiers
- Customs clearance of full trucks or trailers on our bonded platforms
- Daily departures from and to Morocco in full truck
- Transit time : 3 days
- Customs clearance solutions on our Casablanca and Tangiers platforms
Direct Groupage Line
Spain - Morocco - Spain

- In exclusive partnership with TransNatur Spain
- 5 platforms dedicated to Maghreb
- Weekly port load (groupage) departures from and to Alicante, Barcelona, Irun, Madrid and Zaragoza
- Door to door service LTL - FTL
- Unloading and consolidation on our bonded platforms in Casablanca and Tangiers
- Customs clearance of full trucks or trailers on our bonded platforms
- Daily departures from and to Morocco in full truck
- Transit time: 2 days
- Customs clearance solutions on our Casablanca and Tangiers platforms
Direct Groupage Line
Italy - Morocco - Italy

- In exclusive partnership with Italmondo Italy
- 6 platforms dedicated to Maghreb
- Biweekly port load (groupage) departures from and to Milan, Turin, Padua, Bologna, Florence, Rome
- Door to door service LTL - FTL
- Unloading and consolidation on our bonded platforms in Casablanca and Tangiers
- Customs clearance of full trucks or trailers on our bonded platforms
- Daily departures from and to Morocco in full truck
- Transit time: 3 days
- Customs clearance solutions on our Casablanca and Tangiers platforms
Direct Groupage Line
Germany - Morocco - Germany

- In collaboration with Militzer & Münch Germany
- 1 platform dedicated to Maghreb
- Weekly groupage departures from and to Eichenzell (Frankfurt)
- Door to door service LTL - FTL
- Unloading and consolidation on our bonded platforms in Casablanca and Tangiers
- Customs clearance of full trucks or trailers on our bonded platforms
- Daily departures from and to Morocco in full truck
- Transit time: 3 days
- Customs clearance solutions on our Casablanca and Tangiers platforms
Direct Groupage Line
Portugal - Morocco - Portugal

- In exclusive partnership with K Log Portugal
- 2 platforms dedicated to Maghreb
- Weekly groupage departures from and to Porto and Lisbon
- Door to door service LTL - FTL
- Unloading and consolidation on our bonded platforms in Casablanca and Tangiers
- Customs clearance of full trucks or trailers on our bonded platforms
- Daily departures from and to Morocco in full trailers
- Transit time: 3 days
- Customs clearance solutions on our Casablanca and Tangiers platforms
Direct Groupage Line
Turkey – Morocco - Turkey

- In collaboration with Militzer & Münch Turkey
- 1 platform dedicated to Maghreb
- Weekly groupage departures from and to Istanbul
- Door to door service LTL - FTL
- Unloading and consolidation on our bonded platforms in Casablanca and Tangiers
- Daily departures from and to Morocco in full trailers
- Transit time: 10 days
- Customs clearance solutions on our Casablanca and Tangiers platforms
Direct Groupage Line
UK - Morocco - UK

- In partnership with Davies Turner
- 6 platforms dedicated to Maghreb
- Weekly groupage departures from and to London, Manchester, Birmingham, Bristol, Dublin and Glasgow
- Door to door service LTL - FTL
- Unloading and consolidation on our bonded platforms in Casablanca and Tangiers
- Customs clearance of full trucks or trailers on our bonded platforms
- Daily departures from and to Morocco in full trailers
- Transit time: 4 days
- Customs clearance solutions on our Casablanca and Tangiers platforms
Products:

- Full containers (FCL)
- Groupage (LCL)
- Dedicated solutions
Sea Transport

Thanks to its privileged partnership with its renowned partners and its multiple agencies around the world, M&M Morocco offers a turnkey maritime service for import and export by ensuring a personalized follow-up of your shipments whether in full container or in groupage via Casablanca and Tangiers Med, from and to all destinations.

Our offers:
FCL – Full Container Load
LCL – Less than Container Load

Feta Freight Systems International member - FFSI
Direct Sea Groupage
Shanghai - Tangiers / Casablanca

- Direct groupage transport from Shanghai
- Guaranteed fortnightly departures
- Shanghai consolidation platform
- Unloading in our bonded warehouse of M&M Tangiers and M&M Casablanca
- Estimated Transit Time: 28 days
AIR

Products:
- General cargo
- Direct Shipments - Home / Home
- Consolidation Services
- Combined Air / Road Solutions
Air Transport

M&M's subsidiaries and our worldwide network of correspondents make M&M Morocco a successful partner for air transportations.

Service's characteristics:

- Direct flights from Europe
- Quick clearance at Casablanca airport
- Combined multimodal "Air / Road" solutions with customs clearance in our Casablanca and Tangiers platforms
- Customized door-to-door services

Members of Feta Freight Systems International - FFSI
Combined Air / Truck Service

- Combined Air / Road transport solutions with our Roissy Hub
- Mastered from beginning to end by M&M
- The best speed/cost ratio
- From Seoul, Shanghai and Canton
- Transit time: 5 days
- Advance notice: 48h / 72h
# Warehousing & Logistics

M&M Morocco supports you in the optimization of your supply chain thanks to its three sites dedicated to the management of stock and orders preparation:

- Management by W.M.S “Warehouse Management System”
- Short or long-term storage, from 1 to 1500 pallets, mass or racks
- Picking management, complete pallets, mass zone, kitting, co-packing ...
- Management and sharing of performance indicators tailored to your needs
- Multi-risk insurance and maximum security for the integrity of your goods

## Casablanca - Aïn Sebaâ
- Located near the city center of Casablanca and the access to the highway toward Rabat - El Jadida - Marrakech
- 2 500 sqm - 2 dock-level doors
- 2 cells
- Mass areas
- Pallets racks

## Casablanca - Nouaceur
- Located on the Marrakech-Tangiers axis and 30 minutes away from downtown Casablanca
- 8 200 sqm - 8 dock-level doors
- 3 cells
- Mass areas
- 12 000 pallets locations

## Tangiers Gzenaya
- Bordering Tangiers Free Zone (TFZ)
- 1 000 sqm - 9 dock level doors
- 2 cells
- Mass areas
- Pallets racks
Logistics Platform
Casablanca - Aïn Sebaâ

Area under control – customers and service only
Restricted area
Camera
Access door to platform
Access door
Logistics Platform
Casablanca - Nouaceur
Logistics Platform Tangiers - Gzenaya
Quality Control Unit

We provide our foreign customers with personalized cells enabling them to carry out on-site quality control operations before shipment on our Casablanca location.

**Offer:**

- Dedicated control cells
- Quality control equipment (control tables, trolleys, scales ...)
- Dedicated handlers for quick check
- Parcels sorting and order picking
- Palettizing
- Labelling
- Filming
- Clothes checking on hanger
Exclusions

Militzer & Münch Group’s general policy prohibits the carriage of the following goods:

- Alcohol, Weapons, Cigarettes, Narcotics, Cars, Motorcycles, Artworks
- Perishable goods or goods requiring a temperature-controlled transport vehicle
- Furnitures/goods for personal individuals
- Goods prohibited by the Moroccan regulations on import and export and counterfeit goods
- Olive and Argan Oil for food use
- Materials or substances dual-use (or on presentation before import of the special import authorization)
- Hazardous products:
  - Of classes 1 + 7 + 6.2
  - Goods to travel under regulated or hot temperatures of classes 4.1 + 5.2 + 9
  - High risk goods:
    - Class 2.3 = toxic gases, excepted aerosols
    - Class 6.1 packing group I
    - UN 1204 + 2059 + 3064 + 3343 + 3357 + 3379 of Class 3 or several UN's of class 4.1
Transit and Customs Clearance

- SPEDIMEX Morocco is a subsidiary of the M&M group operating since 2001
- 100% M&M's subsidiary
- Holder of the n°1253 customs accreditation
- ISO 9001 Certificate, 2008 Version
- OEA (Authorizes Economic Operator) since 2012
- 5 000 declarations handled in 2017
- Association of Authorized Freight Forwarder of Morocco member (ATADM)

2 locations:
- Casablanca (headquarter)
- Tangiers (subsidiary)

Transit services available only on Casablanca M&M Casablanca and Tangiers platforms

Benefits:
The integration on single sites (Casablanca and Tangiers) of the customs management of goods, a dedicated customs team, and the presence of SPEDIMEX in the premises of M&M Morocco is a guarantee of speed and complete control of the supply chain.
Customs Formalities

M&M Morocco ensures on request all the customs formalities on our sites Casablanca and Tangiers sites, with its transit subsidiary SPEDIMEX.

This activity is essential in order to offer our customers a complete door to door transport and customs clearance service.

Our specialists are available to answers all of your specific requests:

- Consultations and assistance on customs procedures and regulations
- Accompaniment in the realization of your import and export projects
- Customers satisfaction

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Environment: An M&M value

We recognize our responsibility for environmental protection and extend the achievement to all stakeholders like customers and subcontractors. More than just measuring our CO2 footprints, our efforts aim on a sustainable change of our behaviour.

We promote the use of latest generation equipment in accordance with future current regulatory requirements, such as Euro 5 and 6 for the transport of our trailers.

M&M Morocco sets the tone…

On November 11, 2016, at the United Nations Climate Conference, M&M Morocco was one of the co-signatories of the first Moroccan Charter for the promotion of “green logistics”. Through its signature, M&M Morocco voluntarily undertakes to protect the environment.

The signing of this charter involves several commitments from the voluntary:

- Development and operation of environmentally efficient infrastructure and logistics facilities
- Use of eco-friendly equipment and facilities
- Adoption of ecofriendly practices in the supply chain management
They Trust Us

Automotive
- SEAT
- Volvo
- Renault Trucks

Wiring - Electonics
- Groupe Holi Industries
- Exxelia
- Alstom

Cosmetics - Pharmaceutical
- Bayer
- Oriflame Sweden
- Saham Pharma
- Yves Rocher

Supplier
- GMD Polydesign
- Delvingen
- Sinfa

Aerospace
- Bombardier Aéronautique
- Simra
- Malchaud Atlantique

Construction
- Bouygues
- AkzoNobel
- Lafaerge
- Holcim

Textile
- Cache Cache
- Decathlon
- Celio

Industrial
- Managem
- Siti
- Centrale Danone

Business
- RAK Ceramics
- Beko
- Roche Bobois
- Moulinex
M&M and Institutional Networks

- CGEM General Confederation of Enterprises of Morocco
- FT CGEM Transport Federation of the General Confederation of Enterprises of Morocco
- AFFM Freight Forwarders Association of Morocco
- AMTRI Moroccan Association of International Road Transport
- AMLOG Moroccan Association for Logistics
- CFCIM French Chamber of Commerce and Industry of Morocco
- AHK German Chamber of Commerce and Industry of Morocco
- CCIM Italian Chamber of Commerce of Morocco
- CCBLM Belgian-Luxemburger Chamber of Commerce of Morocco
- CCSM Swiss Chamber of Commerce of Morocco
M&M Communication:

Internal Communication:
- Team & motion

External Communication:
- M&M compass: https://compass.mumnet.com/
- www.mumnet.com
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